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**Sent:** Monday, September 2, 2013 8:24 PM

**To:** [American@Am-Ins.com](mailto:American@Am-Ins.com)

**Subject:** Sully

Our association with your company goes back longer than Sully! Lorena purchased a life insurance policy through your agency in 1944. I think it was only for \$1000, but in those days that was a lot of money. At the time her salary as a second grade teacher at Whitman school was \$1080 a year or maybe she had received an annual raise of \$60. Sully did not come to town for a couple more years and most of our early dealing was with Harry Christy. In 1948 we purchased our first automobile—a 1948 Kaiser—and insured it with your agency. Sully was the kid in the office and probably Harry gave him the paperwork to complete. It is hard to remember that far back. The date on that policy was June 25<sup>th</sup>. Over the last 57 years we have insured almost a dozen different cars—but the insurance policy still has the same effective date. The policy has been transferred from car to car.

Our paths have crossed with Sully so many times in the last half century that it is hard to remember the details. Sully always had energy and enthusiasm. His behavior radiated high activity—but he always had time to talk and solve the problem. Over the years he has sent me dozens of newspaper clippings. At first they were always laminated, but since his retirement they were just plain clippings. I can't say that the quality of his jokes improved much over time. He frequently sent me the Kiwanis newsletter from the Tri-Cities. We had both been Kiwanians for decades.

Sully left his mark in the community. We will miss him!

Marion and Lorena Shinn